## PRESS RELEASE

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## LUKOIL 1H 2012 NET INCOME REACHED \$4.8 BILLION, EBITDA AMOUNTED TO \$8.8 BILLION

LUKOIL has published consolidated US GAAP financial statements for the first half of 2012.

The Company's net income was $\$ 4,807$ million in the first half of 2012, which is a $29.0 \%$ decrease y-o-y. EBITDA was $\$ 8,808$ million, which is a $17.6 \%$ decrease $y$-oy. Negative effect of foreign exchange differences had a significant impact on net income. Nevertheless, LUKOIL continues to show the best financial efficiency in the industry.

Sales revenues reached $\$ 67,658$ million ( $+4.8 \%$ y-o-y). Net debt in the first half of 2012 decreased by $\$ 893$ million or by $14.1 \%$ in comparison with the beginning of the year.

Capital expenditures including non-cash transactions in the first half of 2012 were $\$ 5.4$ billion. Free cash flow in the first half of 2012 was $\$ 1,699$ million.

In the first half of 2012 , lifting costs per boe of production were $\$ 4.86$, which is a $2.0 \%$ decrease $y-o-y$. Cost inflation was offset by ruble depreciation in the second quarter of 2012 and efficient cost management.

In the first half of 2012, LUKOIL Group total hydrocarbon production available for sale reached 395.1 million boe, which is a $0.2 \%$ decrease $y-0-y$. Crude oil and natural gas liquids production of LUKOIL Group in the first half of 2012 totaled 336.4 million bbl. Production of gas available for sale increased by $10.1 \% \mathrm{y}-\mathrm{o}-\mathrm{y}$, to 9.96 bcm , mainly due to launch of new gas projects in Uzbekistan.

In the first half of 2012 throughputs at the Company's refineries (including its share in crude oil and petroleum product throughput at the ISAB and Zeeland refining complexes) decreased by $1.3 \% \mathrm{y}-\mathrm{o}-\mathrm{y}$ and reached 1.280 million barrels per day. Output at the Company's refineries in Russia decreased by $3.6 \%$ y-o-y mainly due to scheduled maintenance at the Nizhny Novgorod Refinery in the first half of 2012, while output at the Company's international refineries increased by $6.6 \% \mathrm{y}-\mathrm{o}-\mathrm{y}$ mainly due to an increase in shareholding in ISAB refining complex from $49 \%$ to 60\%.

Measures aimed at higher efficiency and cost control allow the Company to increase net income and operating efficiency.

## CONSOLIDATED STATEMENT OF INCOME

|  | 1st half of |  |
| :---: | :---: | :---: |
|  | 2012 | 2011 |
|  | (millions of US dollars) |  |
| Revenues |  |  |
| Sales (including excise and export tariffs) | 67,658 | 64,358 |
| Costs and other deductions |  |  |
| Operating expenses | $(4,542)$ | $(4,578)$ |
| Cost of purchased crude oil, gas and products | $(30,784)$ | $(28,007)$ |
| Transportation expenses | $(3,102)$ | $(3,073)$ |
| Selling, general and administrative expenses | $(1,761)$ | $(1,802)$ |
| Depreciation, depletion and amortization | $(2,272)$ | $(2,208)$ |
| Taxes other than income taxes | $(6,939)$ | $(6,369)$ |
| Excise and export tariffs | $(11,667)$ | $(10,391)$ |
| Exploration expense | (147) | (113) |
| Loss on disposals and impairments of assets | 166 | (160) |
| Income from operating activities | 6,610 | 7,837 |
| Interest expense | (321) | (350) |
| Interest and dividend income | 132 | 91 |
| Equity share in income of affiliates | 344 | 342 |
| Currency translation loss | (396) | (158) |
| Other non-operating (expense) income | (67) | 335 |
| Income before income taxes | 6,302 | 8,097 |
| Current income taxes | $(1,592)$ | (980) |
| Deferred income taxes | 52 | (473) |

Total income tax expense
Net income
Net loss attributable to non-controlling interests
Net income attributable to OAO LUKOIL
Basic and diluted earning per share of common stock attributable to
OA,
OA53) LUKOIL (in US dollars)
Basic

